



**Betsy Allen-Manning**  
*\*Leadership Speaker \*Best Selling Author  
 \*Human Behavior Expert*



## Developing Influential & Impactful Leaders For Your Organization!

**Featured on FOX, CBS, ABC & NBC,** Betsy Allen-Manning is a nationally recognized leadership speaker, best selling author and human behavior expert. She has worked as a leader for multi-billion dollar corporations. Her "Secret Sauce" is helping leaders develop the ability to read the predictable behavioral patterns of others so they can communicate in a way that produces results faster. Some companies that have experienced Betsy's presentations are BMW, Toshiba, TSA & The U.S. Department of Defense. Betsy is also a certified John Maxwell and DISC trainer, which combined with her own programs, has put her in demand to bring top leadership development programs and cutting edge communication & influence techniques to organizations nationwide. As a former singer, Betsy extends her high energy, fun personality and passion to every group she presents to.

## Rave Reviews:

**"Betsy delivers fresh and thought-provoking insights,** and her delivery is highly professional and engaging. "  
 -Keith Bahde, Toshiba International

**"The speaker evaluations were glowing!** You exceeded expectations, providing valuable insights on leadership, giving your best and dealing with stress. Your material was useful to our current business needs & your presentation style was interactive, engaging, thorough and FUN!"  
 -Aliana Apodaca | Senior Event Planner

"Her energy, enthusiasm and **the engaging way she brought these people together was a remarkable thing to see!**"  
 -Kevin Rock, Senior Director of Global Products | New Horizons

### Partial Client List Includes:





*Betsy Allen-Manning brings new ideas that are entertaining and engaging to every Presentation! -Toshiba*

## **MOST REQUESTED KEYNOTES**

### **Win With People-4 Strategies Proven to Reduce Stress & Change the Way You Communicate Forever**

In this highly engaging presentation, Betsy shares the 4 “unspoken” ways we communicate differently; which are also the 4 main causes of stress in relationships. She’ll give you the secret sauce for reading someone’s communication style immediately, so that you can connect on a deeper level, reduce conflict and build successful relationships.

### **Influential Leadership- 3 Undeniable Qualities of the World’s Most Impactful Leaders**

In this inspiring keynote, Betsy Allen-Manning reveals the common thread amongst the world’s most influential leaders. You’ll learn how they build the credibility & confidence to lead effectively. Betsy will uncover which traits create higher levels of influence & you’ll discover how to make an impact within and beyond your organization.

### **Life in the Fast Lane- 6 Steps That Put You on the Fast Track to Achieve Your Goals**

Getting massive results doesn’t happen by accident. It happens through commitment. In this motivational keynote, you’ll learn how anyone can reach their goals faster by being more intentional in just 6 specific areas. Betsy shares her formula for becoming a high achiever, turning obstacles into opportunities and committing to goals until your end result is reached.

### **The Personality Advantage- Human Behavior Techniques to Communicate Effectively & Influence Anyone**

In this wildly humorous and enlightening presentation, Betsy breaks down the unknown differences in human behavior, by illustrating LIVE with your audience the unique wiring of each personality style. People learn best by seeing, hearing and doing, and this keynote provides all 3! You’ll leave being able to communicate like a pro and build healthier relationships.

***“Betsy shared knowledge, enthusiasm and strategies that I can use immediately for handling real situations in the workplace.”***

Sara, TSA Agent

